



CASE STUDY

eMoksha
A DATA SCIENCE COMPANY

From Paper to Precision

How a Steel Distributor Transformed Its Delivery and Invoicing with Bill of Lading and Digital Signatures



Client Profile

Lyman Steel, a steel distributor committed to innovation, is transforming its core operations by digitizing delivery and invoicing workflows. The company is streamlining processes, reducing delays, and setting a new standard for operational excellence in a traditionally paper-driven industry.

The Challenge

The company's delivery lifecycle involved multiple handoffs and paper-based processes:



Manual Bill of Lading: Created, printed, and signed on paper



Signatures: Collected physically, returned for filing



Invoicing: Delayed pending paperwork review

The result?

- Same day invoicing
- Instant delivery proof
- Full deliver transparency

The Solution

Partnering with eMoksha, the distributor implemented a fully digital delivery-to-invoicing workflow:

1

Bill of Lading:

Auto-generated in ERP



2

Signatures: Captured via mobile/tablet



3

Real-time sync: Instant back-office updates



4

Invoicing: Triggered on delivery



This enabled same-day billing, faster customer responses, and full delivery transparency.



Before vs. After Snapshot

Before: Paper-Based Process

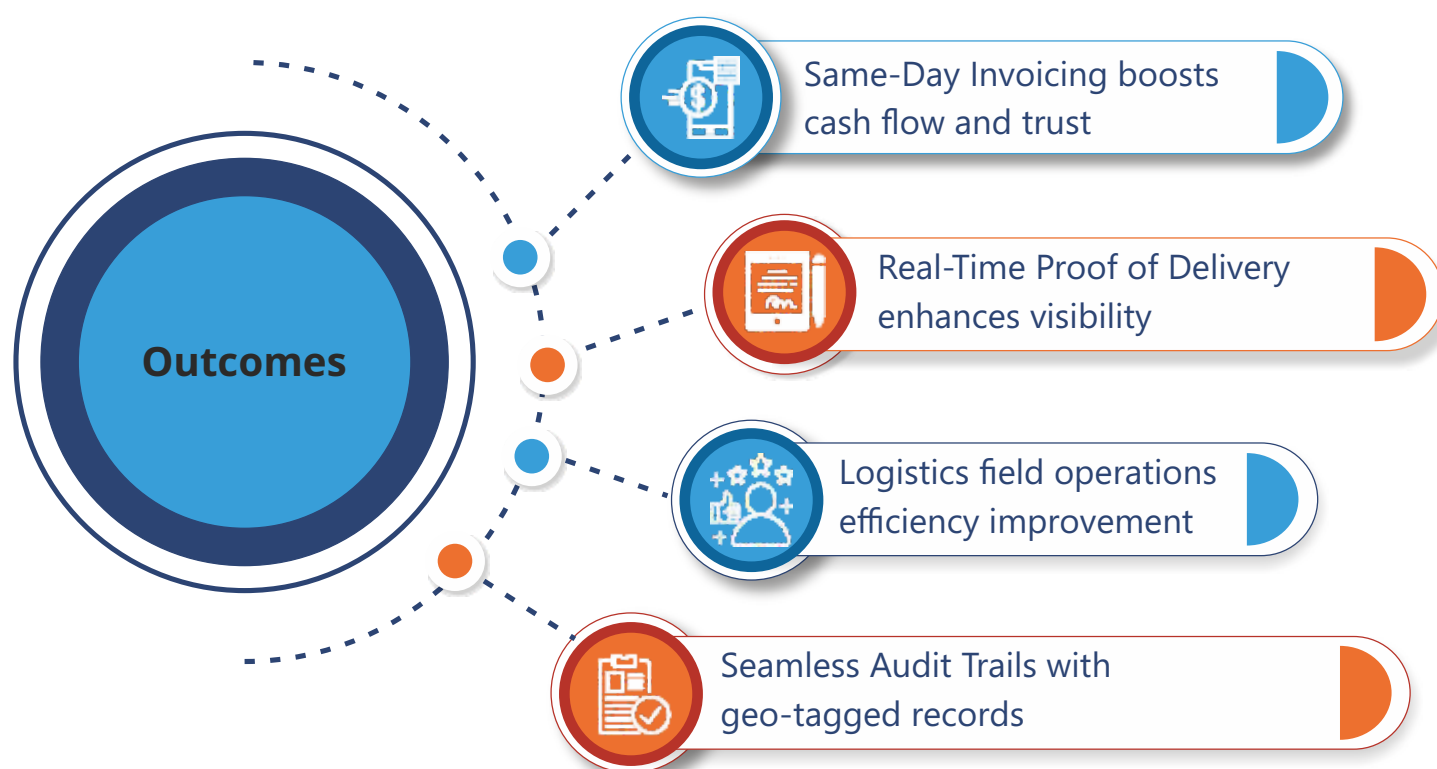


- Bill of Lading were handled manually
- Document return was slow
- Invoicing was delayed
- Proof of delivery was hard to find



After: Digitally Connected Workflow

- Delivery prep is instant via ERP.
- Bill of Lading are auto-generated from orders.
- Signatures are captured digitally.
- Signed Bill of Lading sync immediately with ERP.
- Invoices are triggered automatically the same day.
- Records are centralized and audit-ready.



About eMoksha

eMoksha supports mid-sized steel distributors in simplifying operations and digitizing key workflows. With a focus on automation, ERP integration, and real-time visibility, we help teams reduce manual effort and operate with greater speed and clarity — all grounded in the realities of steel distribution.